



Ontario's
Lottery &
Gaming

Ontario Horse Racing Industry Performance Results

[Fiscal Year 2024-25 Q4:
December 29, 2024, to March 31, 2025]

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PMEG

Performance Management Excellence Group



PERFORMANCE MANAGEMENT EXCELLENCE GROUP (PMEG)



BACKGROUND

The Performance Management Excellence Group or “PMEG” is a horse racing industry working group, established and led by the Ontario Lottery and Gaming Corporation (OLG) with representation from government agencies, that is committed to building a sustainable horse racing industry by providing up-to-date facts and information related to the horse racing sector in Ontario.

OVERARCHING GOAL

Contributing to the efficient and effective management of funding through a systematic and integrated approach to performance reporting.

- Vision: To enable and grow a prosperous, dynamic horse racing sector positioned for long-term viability and success in Ontario
- Mission: Building a sustainable horse racing industry in Ontario through fact-based decision making
- Values: Accountability, Integrity, Respect, Transparency

Members:

Ontario Lottery & Gaming Corporation (OLG)

Ministry of Finance (MOF)

Alcohol and Gaming Commission of Ontario (AGCO)

KPIs (KEY PERFORMANCE INDICATORS) DEFINED

KPI #	Metric Name	Definition	Measure
More self-sufficient sector that sustains jobs			
1	Gross Bet on Ontario Races	Total gross wagering on races held at Ontario racetracks	M\$
2	Gross Wagering Commissions to Racetracks	Total commission revenues received by Ontario racetracks via all sources <i>Note: includes commissions from Ontarians wagering on Ontario races, Ontarians wagering on races outside Ontario, and bettors outside Ontario wagering on Ontario races</i>	M\$
3	Total Count of Tickets Sold at Racetracks	Total number of wagering tickets sold live at all racetracks across Ontario	Count
4	Total # of Unique Starters	Total # of unique horses starting a race in Ontario	Count
5	Total Number of Registered Foals	# of foals registered with Ontario breeding associations	Count
6	Average Ontario-foaled Yearling Sales Price	Average sales price of Ontario-foaled yearlings sold at all Thoroughbred and Standardbred yearling auction sales in Canada and the US <i>Note: Quarter Horse yearling sales are conducted privately and are therefore excluded from this metric</i>	\$/yearling
7	Average Field Size	Average number of starters (not unique) per race in Ontario	Starters/ Race
8	Wager to Purse	Total gross wagering on races held at Ontario racetracks, divided by money won by racehorses on races held at Ontario racetracks	Ratio
Appropriate return on investment to taxpayers			
9	Total Other Racetrack Revenue	All non-wagering-related revenue generated by Ontario racetracks	M\$
10	Total FTEs Employed	FTEs associated with the Ontario horse racing industry	Count
11	Racetrack Capital Reinvestment Rate	Amount of capital invested by racetracks divided by total government funding received from all sources	Percentage

Note: All metrics supplied by Ontario Racing Management, in accordance with the [Funding Agreement](#).

KEY PERFORMANCE INDICATORS:

Year over Year Colour Status Legend

More self-sufficient sector that sustains jobs

Metric Name	Change vs. Previous Year Colour Status Legend				
Gross Bet on Ontario Races (M\$)	<-5%	≥-5% to <+1.2%	≥+1.2% to <+5%	≥+5%	Not Available
Gross Wagering Commissions to Racetracks (M\$)	<-2.5%	≥-2.5% to <0%	≥0% to <+2.5%	≥+2.5%	Not Available
Total Count of Tickets Sold at Racetracks (Count)	<-5%	≥-5% to <+1.2%	≥+1.2% to <+5%	≥+5%	Not Available
Total # of Unique Starters (Count)	<-2.5%	≥-2.5% to <0%	≥0% to <+2.5%	≥+2.5%	Not Available
Total Number of Registered Foals (Count)	<-2.5%	≥-2.5% to <0%	≥0% to <+2.5%	≥+2.5%	Not Available
Average Ontario-foaled Yearling Sales Price (\$/Yearling)	<-10%	≥-10% to <0%	≥0% to <+10%	≥+10%	Not Available

Metric Name	Actual Value Colour Status Legend				
Average Field Size (# of Starters per Race)	<7.5	≥7.5 to <8.0	≥8.0 to <8.4	≥8.4	Not Available
Wager to Purse (Ratio)	<0.5	≥0.5 to <1.0	≥1.0 to <4.0	≥4.0	Not Available

Appropriate return on investment to taxpayers

Metric Name	Change vs. Previous Year Colour Status Legend				
Total Other Racetrack Revenue (M\$)	<-2.5%	≥-2.5% to <0%	≥0% to <+2.5%	≥+2.5%	Not Available
Total FTEs Employed (Count)	Data collected periodically.				

Metric Name	Actual Value Colour Status Legend				
Racetrack Capital Reinvestment Rate (%)	<+3%	≥3% to <+10%	≥+10% to <+20%	≥+20%	Not Available

4/4/5 REPORTING SCHEDULE: FY 2024-25

This report uses 4/4/5 (or '445') quarterly reporting periods, rather than fiscal quarter reporting:

- Fiscal periods are broken out by weeks, with each week starting/ending on the same day of the week
- Each fiscal quarter has a total of 13 weeks (1st and 2nd months have 4 weeks, 3rd month has 5 weeks)

Why 4/4/5?

- Year over year comparisons (by week, month or quarter) are easier, with the same number of Fridays, Saturdays and Sundays in each reporting period
- This approach will increase reporting consistency and year over year variance analysis

FY 24-25: 4/4/5 Reporting Calendar

Q1: April 1, 2024 to
June 29, 2024

Month	1				1	2				2	3				3
Week	1				4	1				4	1				5
Q1 Monday	1-Apr	8-Apr	15-Apr	22-Apr	29-Apr	6-May	13-May	20-May	27-May		3-Jun	10-Jun	17-Jun	24-Jun	
Saturday	6-Apr	13-Apr	20-Apr	27-Apr	4-May	11-May	18-May	25-May	1-Jun		8-Jun	15-Jun	22-Jun	29-Jun	
Sunday	7-Apr	14-Apr	21-Apr	28-Apr	5-May	12-May	19-May	26-May	2-Jun		9-Jun	16-Jun	23-Jun		

Q2: June 30, 2024 to
September 28, 2024

Monday		1-Jul	8-Jul	15-Jul	22-Jul	29-Jul	5-Aug	12-Aug	19-Aug		26-Aug	2-Sep	9-Sep	16-Sep	23-Sep
Saturday		6-Jul	13-Jul	20-Jul	27-Jul	3-Aug	10-Aug	17-Aug	24-Aug		31-Aug	7-Sep	14-Sep	21-Sep	28-Sep
Sunday	30-Jun	7-Jul	14-Jul	21-Jul	28-Jul	4-Aug	11-Aug	18-Aug	25-Aug		1-Sep	8-Sep	15-Sep	22-Sep	

Q3: September 29, 2024 to
December 28, 2024

Monday		30-Sep	7-Oct	14-Oct	21-Oct	28-Oct	4-Nov	11-Nov	18-Nov		25-Nov	2-Dec	9-Dec	16-Dec	23-Dec
Saturday		5-Oct	12-Oct	19-Oct	26-Oct	2-Nov	9-Nov	16-Nov	23-Nov		30-Nov	7-Dec	14-Dec	21-Dec	28-Dec
Sunday	29-Sep	6-Oct	13-Oct	20-Oct	27-Oct	3-Nov	10-Nov	17-Nov	24-Nov		1-Dec	8-Dec	15-Dec	22-Dec	

Q4: December 29, 2024 to
March 31, 2025

Monday		30-Dec	6-Jan	13-Jan	20-Jan	27-Jan	3-Feb	10-Feb	17-Feb		24-Feb	3-Mar	10-Mar	17-Mar	24-Mar
Saturday		4-Jan	11-Jan	18-Jan	25-Jan	1-Feb	8-Feb	15-Feb	22-Feb		1-Mar	8-Mar	15-Mar	22-Mar	29-Mar
Sunday	29-Dec	5-Jan	12-Jan	19-Jan	26-Jan	2-Feb	9-Feb	16-Feb	23-Feb		2-Mar	9-Mar	16-Mar	23-Mar	30-Mar

4 weeks

4 weeks

5 weeks

EXECUTIVE SUMMARY

FY 2024-25 (April 1, 2024, to March 31, 2025)



Wagering:

Industry Gross Bet reached \$1.15B by the end of Q4 2025, down 9.9% year-over-year. The decline was due to reductions in both HMA and Foreign Wagering, partially influenced by fewer race days and races.

Horse Supply:

Unique Starters decreased by 5.5%, leading to a 1.6% drop in Average Field Size.

By breed:

- Thoroughbreds: -1.0%
- Standardbreds: -8.7%
- Quarter Horses: -4.2%

Financials:

Gross Wagering Commissions fell 7.2% compared to the previous year. Ticket sales at racetracks dropped by 13.8%, while racetrack revenue rose by 6.6%, driven by WEG.

** NOTE: This report is using a 4/4/5 quarterly reporting format, which consists of 4 weeks, 4 weeks and 5 weeks versus 3 calendar months. This format allows for better year over year reporting, as the same number of weekends will appear in a fiscal quarter. The fourth quarter covers the period from December 29, 2024 to March 31, 2025.*

PERFORMANCE DASHBOARD (INDUSTRY)

Year to Date View: FY 2024-25 Q4 (April 1, 2024, to March 31, 2025)

Key Points:

- Industry Gross Bet was \$1.15B at the end of the fiscal year, reflecting a 9.9% drop compared to Prior Year. This decline was driven by reductions in both HMA and Foreign Wagering, as well as cancellations of races and race days.
 - Race Days (900 vs 910 , -1.1%) Races (8,755 vs 9,019,-2.9%).
- Gross Wagering commissions were down 7.2% while Other Racetrack Revenue improved by 6.6%.
- Wager to Purse ratio dropped significantly (-18.2%).
- Unique Starters dropped (-2.7%) along with Average Field Size (-1.6%).

Metric Name	Year to Date Actual	Year to Date Prior Year	Change (%) ²
More self-sufficient sector that sustains jobs			
Gross Bet on Ontario Races (M\$)	1,152.3	1,278.6	-9.9%
Gross Wagering Commissions to Racetracks (M\$)	182.8	196.9	-7.2%
Total Count of Tickets Sold at Racetracks (Count)	24,488,148	28,400,249	-13.8%
Total # of Unique Starters (Count)	5,955	6,307	-5.5%
Total Number of Registered Foals (Count)	2,919	2,880	1.4%
Average Ontario-foaled Yearling Sales Price (\$/Yearling) ¹	39,336	41,871	-6.1%
Average Field Size (Ratio: # of Starters per Race) ²	7.6	7.7	-1.6%
Wager to Purse (Ratio) ²	6.3	7.8	-18.2%
Appropriate return on investment to taxpayers			
Total Other Racetrack Revenue (M\$)	160.0	150.1	6.6%
Total FTEs Employed (Count)	Please view the Economic Impact Study at: https://about.olg.ca/horse-racing-landing/		
Racetrack Capital Reinvestment Rate (%) ²	9.5%	10.9%	-12.7%

¹ Average Ontario Yearling Sales Price is for Thoroughbred & Standardbred only. Quarter Horse yearling sales are conducted privately and, therefore, excluded from this metric.

² Year over year change colour status compares the performance results for each quarter to the same quarter the previous year using threshold ranges to allocate colours. The Average Field Size, Wager to Purse ratios and Racetrack Capital Reinvestment Rates are coloured based on "Actual Value". Please refer to the colour legend on Slide 4.

PERFORMANCE DASHBOARD (THOROUGHBRED)

Year to Date View: FY 2024-25 Q4 (April 1, 2024, to March 31, 2025)

Key Points:

- F25 Gross Bet: \$595.1M, -9.9% YoY. (No Racing in Q4)
- Gross Wagering Commission revenues dropped by 7.0% inline with the drop in Gross Wagering. Other Racetrack Revenues improved by 27.7%¹ while tickets sold dropped by 13.7%. Wager to Purse ratio dropped significantly by 26.0%.
- Unique Starters count dropped marginally (-1.0%) while Average Field Size remained flat.

Metric Name	Year to Date Actual	Year to Date Prior Year	Change (%) ²
More self-sufficient sector that sustains jobs			
Gross Bet on Ontario Races (M\$)	595.1	660.2	-9.9%
Gross Wagering Commissions to Racetracks (M\$)	141.8	152.5	-7.0%
Total Count of Tickets Sold at Racetracks (Count)	10,333,867	11,980,369	-13.7%
Total # of Unique Starters (Count)	2,237	2,259	-1.0%
Total Number of Registered Foals (Count)	646	634	1.9%
Average Ontario-foaled Yearling Sales Price (\$/Yearling) ¹	44,436	50,659	-12.3%
Average Field Size (Ratio: # of Starters per Race) ²	7.8	7.8	-0.6%
Wager to Purse (Ratio) ²	7.5	10.1	-26.0%
Appropriate return on investment to taxpayers			
Total Other Racetrack Revenue (M\$)	154.4	121.0	27.7%
Total FTEs Employed (Count)	Please view the Economic Impact Study at: https://about.olg.ca/horse-racing-landing/		
Racetrack Capital Reinvestment Rate (%) ²	2.5%	1.9%	34.9%

¹ Average Ontario Yearling Sales Price is for Thoroughbred & Standardbred only. Quarter Horse yearling sales are conducted privately and, therefore, excluded from this metric.

² Year over year change colour status compares the performance results for each quarter to the same quarter the previous year using threshold ranges to allocate colours. The Average Field Size, Wager to Purse ratios and Racetrack Capital Reinvestment Rates are coloured based on "Actual Value". Please refer to the colour legend on Slide 4.

¹Note:- TB YOY Other Revenue increase is due to change in WEG recording methodology. This adjustment was made to include other WEG revenues that could not be classified specifically as either Mohawk or Woodbine.

PERFORMANCE DASHBOARD (STANDARD BRED)

Year to Date View: FY 2024-25 Q4 (April 1, 2024, to March 31, 2025)

Key Points:

- F25 Gross Bet: \$554.5M, -9.9% YoY.
- Race Days (708 vs. 717) and Races (7,122 vs. 7,364) both fell compared to last year, down 1.3% and 3.3%, respectively.
- Gross Wagering Commissions slipped by 7.7%, while Other Racetrack Revenue contracted by 85.6%¹. The Wager-to-Purse Ratio decreased by 12.4%, and ticket sales dropped sharply by 13.8%.
- Unique Starters fell by 8.7%, driving a 1.7% reduction in Average Field Size.

Metric Name	Year to Date Actual	Year to Date Prior Year	Change (%) ²
More self-sufficient sector that sustains jobs			
Gross Bet on Ontario Races (M\$)	554.5	615.5	-9.9%
Gross Wagering Commissions to Racetracks (M\$)	39.7	43.0	-7.7%
Total Count of Tickets Sold at Racetracks (Count)	14,041,199	16,286,732	-13.8%
Total # of Unique Starters (Count)	3,558	3,898	-8.7%
Total Number of Registered Foals (Count)	2,273	2,246	1.2%
Average Ontario-foaled Yearling Sales Price (\$/Yearling) ¹	34,236	33,082	3.5%
Average Field Size (Ratio: # of Starters per Race) ²	7.6	7.7	-1.7%
Wager to Purse (Ratio) ²	5.6	6.4	-12.4%
Appropriate return on investment to taxpayers			
Total Other Racetrack Revenue (M\$)	4.0	27.7	-85.6%
Total FTEs Employed (Count)	Please view the Economic Impact Study at: https://about.olg.ca/horse-racing-landing/		
Racetrack Capital Reinvestment Rate (%) ²	13.4%	17.4%	-23.1%

¹ Average Ontario Yearling Sales Price is for Thoroughbred & Standardbred only. Quarter Horse yearling sales are conducted privately and, therefore, excluded from this metric.

² Year over year change colour status compares the performance results for each quarter to the same quarter the previous year using threshold ranges to allocate colours. The Average Field Size, Wager to Purse ratios and Racetrack Capital Reinvestment Rates are coloured based on "Actual Value". Please refer to the colour legend on Slide 4.

¹Note:- SB YOY Other Revenue decline is due to change in Mohawk recording methodology

PERFORMANCE DASHBOARD (QUARTER HORSE)

Year to Date View: FY 2024-25 Q4 (April 1, 2024, to March 31, 2025)

Key Points:

- F25 Gross Bet: \$2.6M, -10.6% to PY. (No racing in Q4).
- Gross Wagering Commissions declined by 11.1%, racetrack ticket sales contracted by 15.1%, while Other Racetrack Revenue improved by 8%. The Wager-to-Purse Ratio dipped by 2.3%
- Unique Starters dropped by 4.2%, dragging the Average Field Size down by 8.0%.

Metric Name	Year to Date Actual	Year to Date Prior Year	Change (%) ²
More self-sufficient sector that sustains jobs			
Gross Bet on Ontario Races (M\$)	2.6	2.9	-10.6%
Gross Wagering Commissions to Racetracks (M\$)	1.3	1.5	-11.1%
Total Count of Tickets Sold at Racetracks (Count)	113,082	133,148	-15.1%
Total # of Unique Starters (Count)	160	167	-4.2%
Total Number of Registered Foals (Count)	N/A		
Average Ontario-foaled Yearling Sales Price (\$/Yearling) ¹	N/A		
Average Field Size (Ratio: # of Starters per Race) ²	5.5	5.9	-8.0%
Wager to Purse (Ratio) ²	0.9	0.9	-2.3%
Appropriate return on investment to taxpayers			
Total Other Racetrack Revenue (M\$)	1.6	1.5	8.0%
Total FTEs Employed (Count)	Please view the Economic Impact Study at: https://about.olg.ca/horse-racing-landing/		
Racetrack Capital Reinvestment Rate (%) ²	6.8%	1.6%	322.0%

¹ Average Ontario Yearling Sales Price is for Thoroughbred & Standardbred only. Quarter Horse yearling sales are conducted privately and, therefore, excluded from this metric.

² Year over year change colour status compares the performance results for each quarter to the same quarter the previous year using threshold ranges to allocate colours. The Average Field Size, Wager to Purse ratios and Racetrack Capital Reinvestment Rates are coloured based on "Actual Value". Please refer to the colour legend on Slide 4.

PERFORMANCE DASHBOARD (INDUSTRY)

Q4 FY 2024-25 (December 29, 2024, to March 31, 2025)



Key Points:

- Q4 Gross Bet: \$122.3M, -18.6% to PY.
- Race Days and Races decreased compared to Q4, last year (128 vs.135, -5.2% and 1,296 vs. 1,410,-8.1%, respectively).
- Unique Starters contracted by -4.0% while Average Field Size remained flat.
- Gross Wagering Commissions decreased by -12.5% while Wager to Purse Ratio decreased by 11.4%. Total Other Racetrack Revenue dropped by 1.9%.

Metric Name	Q1	Q2	Q3	Q4	YTD ²
More self-sufficient sector that sustains jobs					
Gross Bet on Ontario Races (M\$)	300.7	407.9	321.4	122.3	1152.3
Gross Wagering Commissions to Racetracks (M\$)	49.6	53.0	45.6	34.6	182.8
Total Count of Tickets Sold at Racetracks (Count)	6,497,119	8,946,920	6,184,401	2,859,708	24,488,148
Total # of Unique Starters (Count)	3,823	4,557	3,887	1,625	5,955
Total Number of Registered Foals (Count)	Data collected annually.				
Average Ontario-foaled Yearling Sales Price (\$/Yearling) ¹	Data collected annually.				
Average Field Size (Ratio: # of Starters per Race) ²	7.5	7.5	7.8	7.7	7.6
Wager to Purse (Ratio) ²	7.0	4.9	8.0	8.2	6.3
Appropriate return on investment to taxpayers					
Total Other Racetrack Revenue (M\$)	38.4	42.6	39.6	39.5	160.0
Total FTEs Employed (Count)	Data collected annually.				
Racetrack Capital Reinvestment Rate (%) ²	8.8 %	1.3%	11.4 %	20.1 %	9.5 %

¹ Average Ontario Yearling Sales Price is for Thoroughbred & Standardbred only. Quarter Horse yearling sales are conducted privately and, therefore, excluded from this metric.

² Year over year change colour status compares the performance results for each quarter to the same quarter the previous year using threshold ranges to allocate colours. The Average Field Size, Wager to Purse ratios and Racetrack Capital Reinvestment Rates are coloured based on "Actual Value". Please refer to the colour legend on Slide 4.

PERFORMANCE DASHBOARD (THOROUGHBRED)

Q4 FY 2024-25 (December 29, 2024, to March 31, 2025)



Key Points:

- No Racing in Q4.

Metric Name	Q1	Q2	Q3	Q4	YTD ²
More self-sufficient sector that sustains jobs					
Gross Bet on Ontario Races (M\$)	144.3	256.6	194.1	0.0	595.1
Gross Wagering Commissions to Racetracks (M\$)	38.2	41.0	36.4	26.1	141.8
Total Count of Tickets Sold at Racetracks (Count)	2,636,615	4,654,722	3,042,530	0	10,333,867
Total # of Unique Starters (Count)	1,329	1,759	1,602	0	2,237
Total Number of Registered Foals (Count)	Data collected annually.				
Average Ontario-foaled Yearling Sales Price (\$/Yearling) ¹	Data collected annually.				
Average Field Size (Ratio: # of Starters per Race) ²	7.6	7.6	8.1	0	7.8
Wager to Purse (Ratio) ²	8.3	6.5	8.5	0	7.5
Appropriate return on investment to taxpayers					
Total Other Racetrack Revenue (M\$)	36.8	41.0	38.4	38.1	154.4
Total FTEs Employed (Count)	Data collected annually.				
Racetrack Capital Reinvestment Rate (%) ²	3.3 %	0.0%	0.0 %	39.9 %	2.5 %

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² Year over year change colour status compares the performance results for each quarter to the same quarter the previous year using threshold ranges to allocate colours. The Average Field Size, Wager to Purse ratios and Racetrack Capital Reinvestment Rates are coloured based on "Actual Value". Please refer to the colour legend on Slide 4.

PERFORMANCE DASHBOARD (STANDBRED)

Q4 FY 2024-25 (December 29, 2024, to March 31, 2025)

Key Points:

- Q4 Gross Bet: \$122.3M, -18.6% to PY.
- Race Days and Races decreased compared to Q4, last year (128 vs.135, -5.2% and 1,296 vs. 1,410,-8.1%, respectively).
- Unique Starters contracted buy -4.0% while Average Field Size remained flat.
- Gross Wagering commissions decreased by -12.5% while Wager to Purse Ratio decreased by 11.4%. Total Other Racetrack Revenue dropped by 1.9%.

Metric Name	Q1	Q2	Q3	Q4	YTD ²
More self-sufficient sector that sustains jobs					
Gross Bet on Ontario Races (M\$)	155.4	149.9	126.9	122.3	554.5
Gross Wagering Commissions to Racetracks (M\$)	11.0	11.6	8.9	8.3	39.7
Total Count of Tickets Sold at Racetracks (Count)	3,825,824	4,233,840	3,121,827	2,859,708	14,041,199
Total # of Unique Starters (Count)	2,375	2,659	2,181	1,625	3,558
Total Number of Registered Foals (Count)	Data collected annually.				
Average Ontario-foaled Yearling Sales Price (\$/Yearling) ¹	Data collected annually.				
Average Field Size (Ratio: # of Starters per Race) ²	7.6	7.5	7.7	7.7	7.6
Wager to Purse (Ratio) ²	6.3	3.5	7.5	8.2	5.6
Appropriate return on investment to taxpayers					
Total Other Racetrack Revenue (M\$)	1.1	1.2	0.9	0.8	4.0
Total FTEs Employed (Count)	Data collected annually.				
Racetrack Capital Reinvestment Rate (%) ²	12.4 %	1.3%	17.4 %	17.3 %	13.4 %

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PERFORMANCE DASHBOARD (QUARTER HORSE)

Q4 FY 2024-25 (December 29, 2024, to March 31, 2025)

Key Points:

- No Racing in Q4

Metric Name	Q1	Q2	Q3	Q4	YTD ²
More self-sufficient sector that sustains jobs					
Gross Bet on Ontario Races (M\$)	0.9	1.3	0.4	0.0	2.6
Gross Wagering Commissions to Racetracks (M\$)	0.4	0.4	0.3	0.3	1.3
Total Count of Tickets Sold at Racetracks (Count)	34,680	58,358	20,044	0	113,082
Total # of Unique Starters (Count)	119	139	104	0	160
Total Number of Registered Foals (Count)	Data collected annually.				
Average Ontario-foaled Yearling Sales Price (\$/Yearling) ¹	Data collected annually.				
Average Field Size (Ratio: # of Starters per Race) ²	5.7	5.5	5.2	0	5.5
Wager to Purse (Ratio) ²	1.2	0.8	0.6	0	0.9
Appropriate return on investment to taxpayers					
Total Other Racetrack Revenue (M\$)	0.5	0.4	0.2	0.5	1.6
Total FTEs Employed (Count)	Data collected annually.				
Racetrack Capital Reinvestment Rate (%) ²	6.0 %	0.0%	0.1 %	43.1 %	6.8 %

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This report was prepared by a Performance Management Excellence Group (PMEG) led by the Ontario Lottery and Gaming Corporation (OLG), using reports and assessments provided by Ontario Racing Management, based on information received from third party sources.

Readers are cautioned that past performance may not be indicative of future results. Any conclusion, forecast, projection or other forward-looking information is inherently subject to change and uncertainty, and actual results may differ materially.

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Q4 2025: WAGERING BY SOURCE

- Overall, Gross Bet decreased compared to FY24 by 9.9% driven by Foreign Wagering.
 - Compared to Pre-COVID (FY2020), Gross Bet improved by 13.4%
- HMA wagers continued to drop in FY25 vs. FY24 & FY20 (-6.4%, -12.7%)

Ontario Wagering: FY 2025 Q4 vs FY 2024 Q4

FY 2025

Ontario on Ontario (A)
Ontario on Foreign (B)
Foreign on Ontario (C)
HMA (A + B)
Gross Bet (A + C)
All Wagering (A + B + C)

Wagering	Wagering
Q4	YTD
\$15.93	\$164.07
\$130.24	\$522.75
\$106.36	\$988.19
\$146.17	\$686.82
\$122.29	\$1,152.26
\$252.53	\$1,675.01

FY 2024

Ontario on Ontario (A)
Ontario on Foreign (B)
Foreign on Ontario (C)
HMA (A + B)
Gross Bet (A + C)
All Wagering (A + B + C)

Wagering	Wagering
Q4	YTD
\$20.03	\$184.59
\$140.09	\$549.09
\$130.17	\$1,093.97
\$160.13	\$733.67
\$150.21	\$1,278.56
\$290.30	\$1,827.64

YoY % Change

Ontario on Ontario (A)
Ontario on Foreign (B)
Foreign on Ontario (C)
HMA (A + B)
Gross Bet (A + C)
All Wagering (A + B + C)

Wagering	Wagering
Q4	YTD
-20.5%	-11.1%
-7.0%	-4.8%
-18.3%	-9.7%
-8.7%	-6.4%
-18.6%	-9.9%
-13.0%	-8.4%

Ontario Wagering: FY 2025 Q4 vs FY 2020 Q4

FY 2025

Ontario on Ontario (A)
Ontario on Foreign (B)
Foreign on Ontario (C)
HMA (A + B)
Gross Bet (A + C)
All Wagering (A + B + C)

Wagering	Wagering
Q4	YTD
\$15.93	\$164.07
\$130.24	\$522.75
\$106.36	\$988.19
\$146.17	\$686.82
\$122.29	\$1,152.26
\$252.53	\$1,675.01

FY 2020

Ontario on Ontario (A)
Ontario on Foreign (B)
Foreign on Ontario (C)
HMA (A + B)
Gross Bet (A + C)
All Wagering (A + B + C)

Wagering	Wagering
Q4	YTD
\$22.78	\$214.32
\$146.58	\$572.34
\$85.21	\$802.18
\$169.36	\$786.66
\$107.99	\$1,016.50
\$254.57	\$1,588.84

YoY % Change

Ontario on Ontario (A)
Ontario on Foreign (B)
Foreign on Ontario (C)
HMA (A + B)
Gross Bet (A + C)
All Wagering (A + B + C)

Wagering	Wagering
Q4	YTD
-30.1%	-23.4%
-11.1%	-8.7%
24.8%	23.2%
-13.7%	-12.7%
13.2%	13.4%
-0.8%	5.4%

Q4 2025 VS Q4 2024: WAGERING RESULTS



Key Points:

- Gross Bet/Race Day decreased for all the winter tracks.

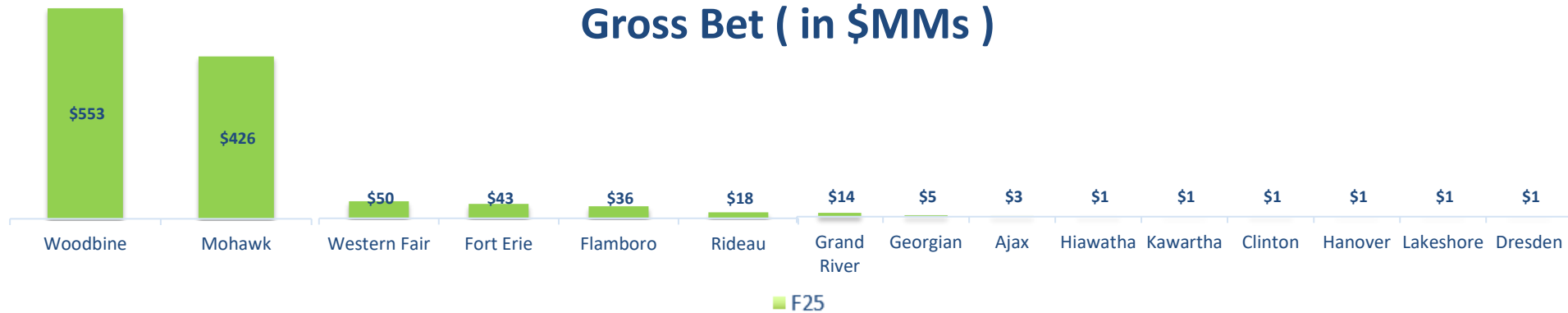
Ontario Wagering: FY 2025 Q4 vs FY 2024 Q4

	Race Days			Gross Bet			Gross Bet/Race Day		
	2025 Q4	2024 Q4	YoY%	2025 Q4	2024 Q4	YoY%	2025 Q4	2024 Q4	YoY%
Track									
Ajax									
Clinton									
Dresden									
Flamboro	34	38	-10.5%	\$12,459,773	\$15,534,287	-19.8%	\$366,464	\$408,797	-10.4%
Georgian									
Grand River									
Hanover									
Hiawatha									
Kawartha									
Lakeshore									
Mohawk	48	47	2.1%	\$89,786,583	\$107,397,075	-16.4%	\$1,870,554	\$2,285,044	-18.1%
Rideau	1	2	-50.0%	\$368,600	\$1,052,569	-65.0%	\$368,600	\$526,285	-30.0%
Western Fair	45	48	-6.3%	\$19,674,242	\$26,223,511	-25.0%	\$437,205	\$546,323	-20.0%
Fort Erie									
Woodbine									
QH									
SB	128	135	-5.2%	\$122,289,197	\$150,207,442	-18.6%	\$955,384	\$1,112,648	-14.1%
TB									
Totals	128	135	-5.2%	\$122,289,197	\$150,207,442	-18.6%	\$955,384	\$1,112,648	-14.1%

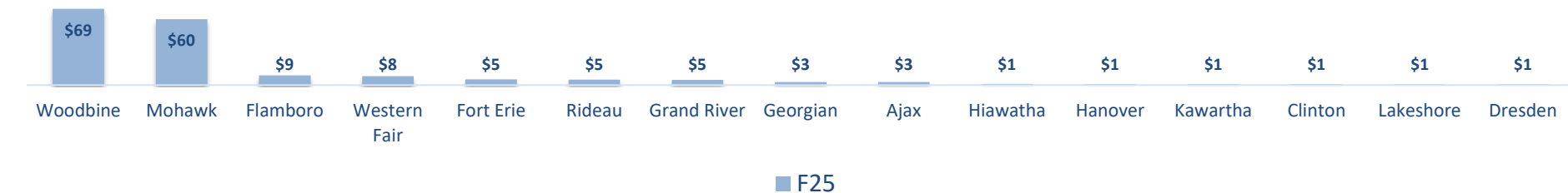
GROSS WAGERING & PURSES BY RACETRACKS

- Woodbine is leading among the racetracks on both Gross Wagering and Purses. The contribution is least for the grassroot tracks.

Gross Bet (in \$MMs)



Purses (in \$MMs)



THANKS