

# A KIOSK THAT'S WORTH THE WAIT

Square One Mall in Mississauga is one of the busiest malls in Canada! It's also home to a CNIB kiosk operated by Janakan. Janakan has been selling lottery at this location for four years.

He's dependable, dedicated to his store, and always friendly to every customer. Janakan maintains a positive attitude and goes above and beyond to meet his customers' needs. He also takes every opportunity to educate customers on new lottery products.

Every day, customers patiently wait for him to open the kiosk because they know they will get the best service. Janakan understands the importance of both upselling and cross selling lottery products to customers to grow his business and increase his sales and commissions. Janakan makes sure to take the time to learn about new product launches and OLG promotions so that he can provide his customers with the best service.



**Thank you, Janakan, for being a Best in Class Retailer!**