



Ontario Horse Racing Industry Performance Results Reference Guide

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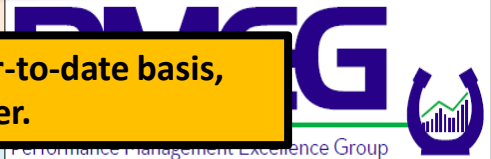


PERFORMANCE DASHBOARD [INDUSTRY]

The fiscal reporting period covered in the dashboard.

Ontario Horse Racing Industry Performance Dashboard – Fiscal Year 2017-18 Q1 (Apr 1 - Jun 30, 2017)

VISION
To enable and grow a prosperous, dynamic horse racing sector positioned for long-term viability and growth.



MISSION
Building a sustainable horse racing industry in Ontario through fact-based decision-making.

Actual results on a year-to-date basis, updated every fiscal quarter.

Prior year results on a year-to-date basis, updated every fiscal quarter.

	Year to Date		
	Actual	Prior Year	Change (%) ²
More self-sufficient sector that sustains jobs			
Gross Bet on Ontario Races (M\$)			
Total Count of Tickets Sold at Racetracks (Count)			
Average Ontario Yearling Sales Price (\$/Yearling) ¹			
Average Field Size (# of Starters per Race)			
Total # of Unique Starters (Count)			

Year-over-year % change for the fiscal reporting period covered in this dashboard.

¹ Average Ontario Yearling Sales Price is for Thoroughbred and Standardbred only. Quarter horse yearling sales are conducted privately and are not included in this report.

² The change vs. previous year colour status compares the performance results to the previous year's results using threshold ranges to allocate colours. Please refer to the colour status legend below.


Change vs. Previous Year Colour Status Legend					
	<-5%	≥-5% up to <+1.2%	≥+1.2% up to <+5%	≥+5%	Not Applicable
Gross Bet	<-5%	≥-5% up to <+1.2%	≥+1.2% up to <+5%	≥+5%	Not Applicable
Total Count of Tickets Sold	<-2.5%	≥-2.5% up to <0%	≥0% up to <+2.5%	≥+2.5%	Not Applicable
Avg Ontario Yearling Price	<-10%	≥-10% up to <0%	≥0% up to <+10%	≥+10%	Not Applicable
Unique Starters	<-2.5%	≥-2.5% up to <0%	≥0% up to <+2.5%	≥+2.5%	Not Applicable
Actual Value Colour Status Legend					
	<7.5	≥7.5 up to <8.0	≥8.0 up to <8.4	≥8.4	Not Applicable
Average Field Size	<7.5	≥7.5 up to <8.0	≥8.0 up to <8.4	≥8.4	Not Applicable



PERFORMANCE TREND DASHBOARD [INDUSTRY]

Fiscal Quarter Results
Q1: April 1 – June 30
Q2: July 1 – September 30
Q3: October 1 – December 31
Q4: January 1 – March 31

Industry Performance Trend Dashboard – Fiscal Year 2017-18 Q1 (Apr 1 - Jun 30, 2017)

VISION Horse racing sector positioned for long-term viability and success in Ontario	 Performance Management Excellence Group
MISSION Building a sustainable horse racing industry in Ontario through fact-based decision-making	
VALUES Accountability • Integrity • Respect • Transparency	

	Q1	Q2	Q3	Q4	YTD
More self-sufficient sector that sustains jobs					
Gross Bet on Ontario Races (M\$)					
Total Count of Tickets Sold at Racetracks (Count)					
Average Ontario Yearling Sales Price (\$/Yearling) ¹					
Average Field Size (# of Starters per Race)					
Total # of Unique Starters (Count)					

Colours are allocated based on year-over-year performance for the fiscal reporting period covered in this dashboard.

¹ Average Ontario Yearling Sales Price is for Thoroughbred and Standardbred only. Quarter horse yearling sales are not included.

² Year over year change colour status compares the performance results for each quarter to the same quarter the previous year using threshold ranges to allocate colours.

Year Over Year Change Colour Status Legend ²					
	<-5%	≥-5% up to <+1.2%	≥+1.2% up to <+5%	≥+5%	Not Applicable
Gross Bet	<-5%	≥-5% up to <+1.2%	≥+1.2% up to <+5%	≥+5%	Not Applicable
Total Count of Tickets Sold	<-2.5%	≥-2.5% up to <0%	≥0% up to <+2.5%	≥+2.5%	Not Applicable
Avg Ontario Yearling Price	<-10%	≥-10% up to <0%	≥0% up to <+10%	≥+10%	Not Applicable
Unique Starters	<-2.5%	≥-2.5% up to <0%	≥0% up to <+2.5%	≥+2.5%	Not Applicable
Actual Value Colour Status Legend					
	<7.5	≥7.5 up to <8.0	≥8.0 up to <8.4	≥8.4	Not Applicable
Average Field Size	<7.5	≥7.5 up to <8.0	≥8.0 up to <8.4	≥8.4	Not Applicable



RESTRICTIONS & LIMITATIONS

This report was prepared by a Performance Management Excellence Group (PMEG) led by the Ontario Lottery and Gaming Corporation (OLG), using information collected by and received from third party sources. This information has not been independently verified by OLG or the PMEG. Readers are cautioned that past performance may not be indicative of future results. Any conclusion, forecast, projection or other forward-looking information is inherently subject to change and uncertainty, and actual results may differ materially. None of OLG, any member of the PMEG or any of our third party sources represents or warrants as to the accuracy, interpretation, completeness, sufficiency or reliability of the information contained herein, and all liability arising from the adoption, use or application of such information by any person is hereby expressly disclaimed.